Table 1. New One-Family Houses Sold, For Sale, and Months' Supply at Current Sales Rate

(Number of houses in thousands)

| | | | (Number o | f houses in | thousands) | | | | | | _ |
|---------------------------------------|--|----------|------------|-------------|------------|----------------------------------|--------|------------|-------|-------------------|------------------|
| | Houses sold during period | | | | | Houses for sale at end of period | | | | Months' supply at | |
| Month and year | United | North- | | | | United | North- | | | | current sales |
| | States | east | Midwest | South | West | States | east | Midwest | South | West | rate/1 |
| | 1a. Seasonally adjusted (houses sold at annual rate) | | | | | | | | • | | |
| 1000 0 1 | 005 | | 400 | 205 | 2.52 | 21.4 | | | | | |
| 1999: October November | 906 895 | 71 64 | 198 | 385 396 | 253 | 314 317 | | | | | 4.2 4.3 |
| December December | 893 916 | 84 | 184 156 | 396 415 | 251 261 | 317 | | | | | 4.3 |
| December | 710 | 04 | 130 | 413 | 201 | 320 | | | | | 1 7.3 |
| 2000: January | 927 | 79 | 149 | 429 | 270 | 321 | | | | | 4.2 |
| February | 905 | 74 | 163 | 435 | 233 | 309 | | | | | 4.2 |
| March | 947 | 82 | 182 | 413 | 269 | 321 | | | | | 4.1 |
| April | 865 | 79 | 145 | 407 | 235 | 305 | | | | | 4.3 |
| May | 875 | 71 | 157 | 423 | 224 | 308 | | | | | 4.3 |
| June | 827 | 75 | 156 | 392 | 204 | 312 | | | | | 4.7 |
| July/r | 914 | 67 | 172 | 415 | 260 | 311 | | | | | 4.1 |
| August/r | 852 | 67 | 149 | 381 | 255 | 313 | | | | | 4.5 |
| September/r | 953 | 69 | 170 | 433 | 281 | 311 | | | | | 4.0 |
| October/p | 928 | 95 | 156 | 421 | 256 | 317 | | | | | 4.2 |
| Average relative standard error (%) | 4 | 19 | 12 | 6 | 7 | 3 | | | | | 5 |
| | 1b. Not seasonally adjusted | | | | | | | | | | |
| 1998 | 886 | 81 | 164 | 398 | 243 | 300 | 28 | 63 | 142 | 68 | (X) |
| 1999 | 907 | 75 | 173 | 408 | 249 | 326 | | 67 | 158 | | |
| Average relative standard error (%) | 2 | 6 | 7 | 3 | 4 | 3 | 10 | 6 | 4 | 6 | (X) |
| Tiverage relative standard error (70) | | Ü | , | 3 | , | 5 | 10 | | , | | (11) |
| 1999: First 10 months | 785 | 66 | 150 | 353 | 217 | (X) | (X) | (X) | (X) | (X) | (X) |
| 2000: First 10 months | 777 | 64 | 140 | 357 | 216 | (X) | (X) | (X) | (X) | (X) | (X) |
| | | | | | | | | | | | |
| Average relative standard error (%) | 2 | 6 | 6 | 3 | 2 | (X) | (X) | (X) | (X) | (X) | (X) |
| 1000 0 1 | | _ | 1.5 | 20 | 20 | 216 | 2.0 | <i>c</i> 1 | 1.5.5 | 70 | |
| 1999: October | 69 | 5 | 15 | 29 | 20 | 316 | 26 | 64 | 155 | 70 | 4.6 |
| 2000: July/r | 79 | 6 | 15 | 36 | 22 | 309 | 25 | 67 | 154 | 63 | 3.9 |
| August/r | 74 | 6 | 13 | 33 | 22 | 313 | 26 | 66 | 156 | 65 | 4.2 |
| September/r | 75 | 6 | 13 | 34 | 22 | 311 | 27 | 66 | 154 | 64 | 4.1 |
| October/p | 71 | 7 | 12 | 32 | 20 | 320 | 28 | 70 | 158 | 64 | 4.5 |
| Average relative standard error (%) | 4 | 19 | 12 | 6 | 7 | 3 | 11 | 7 | 5 | 4 | 5 |
| - ' ' | | | | | | | | | | | J |

See footnotes below Table 2.

Table 2. Median and Mean Sales Prices

(Dollars, Includes value of improved lot)

| (Bonais: includes value of improved lot) | | | | | | | | | | | |
|--|-----------------------|--------------------|---------------------------------|---------|---------|--|--|--|--|--|--|
| Month and year | Month and year Median | | Month and year | Median | Mean | | | | | | |
| 1998 1999 | 152,500 160,000 | 181,900 195,800 | 2000: September/r | 169,900 | 204,300 | | | | | | |
| 1999: October | 160,000 | 200,300 | October/p | 174,900 | 218,400 | | | | | | |
| 2000 7.1 | 150 500 | | Average relative standard error | _ | _ | | | | | | |
| 2000: July/r | 168,600 | 202,400 | Annual(%) | 2 | 2 | | | | | | |
| August/r | 165,000 | 199,300 | Monthly(%) | 4 | 2 | | | | | | |

p Preliminary. r Revised. X Not applicable.

^{1/}Ratio of houses for sale to houses sold.

Average relative standard error (Avg. RSE): Annual - Avg. RSE for the last 2 years. Year to date - Avg. RSE for the current period and the same period last year. Monthly - Avg. RSE for the latest 6 month period (January-June or July-December).